



GSA Schedule Consultants

Selling to the Federal Government via a GSA Schedule contract requires negotiating and maintaining a contract that is aligned with and complements a company's commercial sales program.

FedLinx combines GSA Schedule expertise and organizational design expertise to deliver a superior service to our clients. We incorporate compliance checks and balances into every step of the process. It is this component that distinguishes FedLinx from all other GSA Schedule Consultants.

Our team of professionals include a Certified Federal Contracts Manager, the former Director of Government Contracts for the largest GSA Schedule contractor, an attorney, and an organizational design expert.

Contact us today at sales@fedlinx.com to learn more about our GSA Services or visit us on the web at www.fedlinx.com.

FedLinx GSA Services

FedLinx provides a lifecycle of GSA services to our clients:

Solicitation Preparation and Submission: The Solicitation your company submits to GSA will set the tone for the relationship with GSA, not only during the negotiations, but for the entire term of the contract. FedLinx works with your company to create a program that complements commercial sales and creates a profitable government sales program.

Schedule Maintenance: FedLinx works with your company to keep Schedule contract products and pricing current to maximize profitability.

GSA Compliance: Any GSA consultant can get your company a Schedule contract and prepare modifications to add or delete products or services. Being awarded a Schedule contract, however, is more than just getting a contract number. To their own detriment, a great many GSA Schedule contractors fail to grasp this concept. This failure leads many a contractor down a path that is too focused on sales and not focused enough on compliance. At FedLinx, compliance is an integral part of the GSA services we offer.

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